



November 19, 2015

Mr. Larry Kosta, Vice President
Tampa Service Company Inc.
120 Mountain Laurel Way
Austin, TX 78737

REFERENCE: Temporary Employment Services for Southeast Florida
Governmental Purchasing Cooperative Group, Bid 13-D-140F

Dear Mr. Kostas:

In response to your letter dated 10/21/14, the SE Fla Co-Op has agreed to your request to increase the hourly rate for Custodian and Maintenance Worker positions due to the Minimum wage increase in Florida effective Jan 1, 2015.

The new rate will be \$8.05 for the employee with a 42% mark-up (Bill rate of \$11.43 per hour).

Sincerely,

A handwritten signature in black ink, appearing to read "Gail Dixon".

Gail Dixon
Purchasing Agent II

GD:mlm

**TEMPORARY EMPLOYMENT SERVICES FOR
S.E. FLORIDA GOVERNMENTAL PURCHASING COOPERATIVE GROUP
BID NO. 13-D-140F
TABULATION**

Vendor		A & Associates		Tampa Service Co., Inc.		CareersUSA Inc.		
Contact		Evelyn Looney		Larry Kosta		Jennifer Johnson		
Phone #		561 533-5303		512 474-4481		561 826-2905		
Item No.	Est. Annual Usage (Hrs)	Description	Unit Price (Per Hr.)	Total Price	Unit Price (Per Hr)	Total Price	Unit Price (Per Hr)	
A. Blue Collar								
1	6,000	Custodian	\$10.25	\$61,500.00	\$11.43	\$68,580.00	\$12.13	\$72,780.00
2	30,800	Maintenance Worker	\$10.25	\$315,700.00	\$11.43	\$352,044.00	\$14.16	\$436,128.00
3	2,200	Lead Worker	\$10.65	\$23,430.00	\$14.20	\$31,240.00	\$14.66	\$32,252.00
4	120	Water Plant Operator	\$18.75	\$2,250.00	\$28.40	\$3,408.00	\$17.19	\$2,062.80
5	2,600	Facilities Technician	\$11.00	\$28,600.00	\$19.17	\$49,842.00	\$17.19	\$44,694.00
6	7,100	Equipment Operator II	\$12.50	\$88,750.00	NB	\$0	\$14.66	\$104,086.00
7	100	Inspector I	\$15.00	\$1,500.00	NB	\$0	\$14.66	\$1,466.00
Subtotal (Blue Collar):				\$521,730.00		\$505,114.00		\$693,468.80
B. White Collar								
1	1,700	Receptionist	\$10.00	\$17,000.00	\$14.20	\$24,140.00	\$12.88	\$21,896.00
2	7,750	Office Assistant	\$12.50	\$96,875.00	\$17.04	\$13,206.00	\$14.09	\$109,197.50
3	4,320	Principal Office Assistant	\$11.88	\$51,321.60	\$19.88	\$85,881.60	\$16.50	\$71,280.00
4	5,440	Sr. Office Assistant	\$12.75	\$69,360.00	\$26.98	\$146,771.20	\$18.92	\$102,924.80
5	300	Permit Services Representative	\$12.50	\$3,750.00	NB	\$	\$16.50	\$4,950.00
6	100	Legal Secretary	\$16.00	\$1,600.00	NB	\$	\$20.13	\$2,013.00
7	540	Accounting Clerk I	\$13.00	\$7,020.00	NB	\$	\$14.09	\$7,608.60
8	200	Accounting Assistant	\$12.00	\$2,400.00	NB	\$	\$16.50	\$3,300.00
9	1,400	Accountant	\$20.00	\$28,000.00	NB	\$	\$23.85	\$33,390.00
10	880	Information Services Technician	\$13.50	\$11,880.00	NB	\$	\$20.13	\$17,714.40
11	1,040	Information Services Specialist	\$14.50	\$15,080.00	NB	\$	\$23.76	\$24,710.40
12	3,040	Public Works Inspector	\$12.50	\$38,000.00	NB	\$	\$17.19	\$52,257.60
13	800	Park Ranger	\$12.50	\$10,000.00	NB	\$	\$19.72	\$15,776.00
14	40	Purchasing Assistant	\$12.50	\$500.00	NB	\$	\$18.92	\$756.80
Subtotal (White Collar):				\$352,786.60		\$269,998.80		\$467,775.10
Total (Blue and White Collar):				\$874,516.60		\$775,112.80		\$1,161,243.90

Vendor		JAG Professional Resources	Albion Staffing Solutions	Adecco USA, Inc.		
Contact		Crystal Jones	Maureen Santangelo	Jennifer Kochilaris		
Phone #		866 466-6186 ext. 925	954 796-3336	941 373-6900		
Item No.	Est. Annual Usage (Hrs)	Description	Unit Price (Per Hr.)	Total Price	Unit Price (Per Hr)	Total Price
A. Blue Collar						
1	6,000	Custodian	\$10.15	\$60,900.00	\$10.89	\$65,340.00
2	30,800	Maintenance Worker	\$10.15	\$312,620.00	\$10.40	\$320,320.00
3	2,200	Lead Worker	\$14.00	\$30,800.00	\$11.88	\$26,136.00
4	120	Water Plant Operator	\$21.63	\$2,595.60	\$26.40	\$3,168.00
5	2,600	Facilities Technician	\$18.25	\$47,450.00	\$12.54	\$32,604.00
6	7,100	Equipment Operator II	\$17.00	\$120,700.00	\$13.20	\$93,720.00
7	100	Inspector I	\$18.00	\$1,800.00	\$23.76	\$2,376.00
Subtotal (Blue Collar):				\$576,865.60		\$543,664.00
B. White Collar						
1	1,700	Receptionist	\$9.45	\$16,065.00	\$11.25	\$19,125.00
2	7,750	Office Assistant	\$9.45	\$73,237.50	\$11.56	\$89,609.00
3	4,320	Principal Office Assistant	\$10.45	\$45,144.00	\$11.88	\$51,321.60
4	5,440	Sr. Office Assistant	\$11.45	\$62,288.00	\$13.44	\$73,113.60
5	300	Permit Services Representative	\$14.00	\$4,200.00	\$12.50	\$3,750.00
6	100	Legal Secretary	\$14.25	\$1,425.00	\$15.00	\$1,500.00
7	540	Accounting Clerk I	\$11.00	\$5,940.00	\$15.00	\$8,100.00
8	200	Accounting Assistant	\$12.00	\$2,400.00	\$17.50	\$3,500.00
9	1,400	Accountant	\$17.90	\$25,060.00	\$22.50	\$31,500.00
10	880	Information Services Technician	\$18.00	\$15,840.00	\$13.75	\$12,100.00
11	1,040	Information Services Specialist	\$22.00	\$22,880.00	\$13.75	\$14,300.00
12	3,040	Public Works Inspector	\$24.00	\$72,960.00	\$15.00	\$45,600.00
13	800	Park Ranger	\$15.40	\$12,320.00	\$15.00	\$12,000.00
14	40	Purchasing Assistant	\$12.00	\$480.00	\$12.50	\$500.00
Subtotal (White Collar):				\$360,239.50		\$366,000.20
Total (Blue and White Collar):				\$937,105.10		\$909,664.20
						\$1,024,728.10

Note: JAG Professional Resources bid is considered non-responsive. They do not have any references for the tri-county area as they do not have any offices in the tri-county area. Their virtual office does not have any staff.

Vendor		Alpha 1 Staffing			Creative Staffing			Atrium Personnel, Inc. dba Transhire		
Contact		Garrie Harris 954 734-2744			Ann Machado 305 279-7799			Scott Rasbach 954 484-5401		
Phone #		954 734-2744			305 279-7799			954 484-5401		
Item No.	Est. Annual Usage (Hrs)	Description	Unit Price (Per Hr.)	Total Price	Unit Price (Per Hr)	Total Price	Unit Price (Per Hr)	Total Price		
A. Blue Collar										
1	6,000	Custodian	NB		\$12.83	\$76,980	NB			
2	30,800	Maintenance Worker	NB		\$13.20	\$406,560.00	NB			
3	2,200	Lead Worker	NB		15.29	\$33,638.00	NB			
4	120	Water Plant Operator	NB		\$19.80	\$2,376.00	NB			
5	2,600	Facilities Technician	NB		\$19.45	\$50,570.00	NB			
6	7,100	Equipment Operator II	NB		\$17.94	\$127,374.00	NB			
7	100	Inspector I	NB		\$26.40	\$2,640.00	NB			
				Subtotal (Blue Collar):		\$700,138.00				
B. White Collar										
1	1,700	Receptionist		\$20,400.00	\$13.00	\$22,100.00		\$12.15	\$20,655.00	
2	7,750	Office Assistant		\$118,500.00	\$14.19	\$109,972.50		\$12.15	\$94,162.50	
3	4,320	Principal Office Assistant		\$59,400.00	\$14.84	\$64,108.80		\$13.50	\$58,320.00	
4	5,440	Sr. Office Assistant		\$74,800.00	\$16.13	\$87,747.20		\$14.85	\$80,784.00	
5	300	Permit Services Representative		\$3,960.00	\$14.30	\$4,290.00		\$13.50	\$4,050.00	
6	100	Legal Secretary		\$1,620.00	\$19.50	\$1,950.00		\$20.46	\$2,046.00	
7	540	Accounting Clerk I		\$8,532.00	\$15.60	\$8,424.00		\$13.50	\$7,290.00	
8	200	Accounting Assistant		\$2,800.00	\$16.90	\$3,380.00		\$14.85	\$2,970.00	
9	1,400	Accountant		\$22,680.00	\$29.90	\$41,860.00		\$22.85	\$31,990.00	
10	880	Information Services Technician		\$11,220.00	\$19.50	\$17,160.00		\$16.20	\$14,256.00	
11	1,040	Information Services Specialist		\$15,340.00	\$23.40	\$24,336.00		\$18.90	\$19,656.00	
12	3,040	Public Works Inspector		\$44,840.00	\$26.00	\$79,040.00		\$26.40	\$80,256.00	
13	800	Park Ranger		\$10,400.00	\$20.80	\$16,640.00		\$18.23	\$14,584.00	
14	40	Purchasing Assistant		\$520.00	\$15.60	\$624.00		\$13.50	\$540.00	
				Subtotal (White Collar):		\$400,124.50			\$431,559.50	
				Total (Blue and White Collar):		\$1,181,770.50			\$431,559.50	

The awarded vendors for Blue Collar positions are: A & Associates, Albion Staffing Solutions, and Tampa Service Co.
The awarded vendors for White Collar positions are: A & Associates, Albion Staffing, and Alpha 1 Staffing.

Vendor		TS Staffing Services, Inc.		Enterprise Staffing		Apple One	
Contact		Susan Kennedy		Glyn Maynard		Linda Madigan	
Phone #		212.346-7960		954.349-4513		310.750-3400	
Item No.	Est. Annual Usage (Hrs)	Description	Unit Price (Per Hr.)	Total Price	Unit Price (Per Hr)	Total Price	Unit Price (Per Hr)
A. Blue Collar							
1	6,000	Custodian	\$11.99	\$71,940.00	\$18.64	\$111,840.00	NB
2	30,800	Maintenance Worker	\$13.25	\$408,100.00	\$20.10	\$619,080.00	NB
3	2,200	Lead Worker	\$15.00	\$33,000.00	\$20.62	\$45,364.00	NB
4	120	Water Plant Operator	\$19.00	\$2,280.00	\$29.46	\$3,535.20	NB
5	2,600	Facilities Technician	\$29.00	\$75,400.00	\$25.79	\$67,054.00	NB
6	7,100	Equipment Operator II	\$32.00	\$227,200.00	\$27.35	\$194,185.00	NB
7	100	Inspector I	\$38.00	\$3,800.00	\$24.50	\$2,450.00	NB
				Subtotal (Blue Collar):		\$1,043,508.20	
B. White Collar							
1	1,700	Receptionist	\$11.25	\$19,125.00	\$19.75	\$33,575.00	\$15.60
2	7,750	Office Assistant	\$12.00	\$93,000.00	\$21.10	\$163,525.00	\$18.20
3	4,320	Principal Office Assistant	\$13.00	\$56,160.00	\$26.10	\$112,752.00	\$18.20
4	5,440	Sr. Office Assistant	\$14.00	\$76,160.00	\$24.25	\$131,920.00	\$20.80
5	300	Permit Services Representative	\$12.75	\$3,825.00	\$27.85	\$8,355.00	\$18.20
6	100	Legal Secretary	\$19.75	\$1,975.00	\$22.25	\$2,225.00	\$24.46
7	540	Accounting Clerk I	\$12.00	\$6,480.00	\$20.75	\$11,205.00	\$17.38
8	200	Accounting Assistant	\$15.00	\$3,000.00	\$25.79	\$5,158.00	\$19.50
9	1,400	Accountant	\$27.00	\$37,800.00	\$34.94	\$48,916.00	\$26.00
10	880	Information Services Technician	\$37.00	\$32,560.00	\$24.90	\$21,912.00	\$18.20
11	1,040	Information Services Specialist	\$42.00	\$43,680.00	\$27.00	\$28,080.00	\$20.80
12	3,040	Public Works Inspector	\$46.00	\$139,840.00	\$29.23	\$88,859.20	NB
13	800	Park Ranger	\$35.00	\$28,000.00	\$24.60	\$19,680.00	NB
14	40	Purchasing Assistant	\$22.00	\$880.00	\$18.50	\$740.00	\$19.30
				Subtotal (White Collar):		\$676,902.20	
				Total (Blue and White Collar):		\$1,720,410.40	
						\$455,357.20	
						\$455,357.20	



P.O. BOX 2146
HOUSTON, TEXAS 77252
(713) 529-0202 PHONE
(713) 524-4454 FAX

October 21, 2014

Ms. Gail Dixon
City of Coral Springs
Purchasing Department
9551 West Sample Road
Coral Springs, Florida 33605

RE: Bid 11-D-140F (Temporary Employment Services for the South East Florida
Governmental Purchasing Group)

Dear Ms. Dixon:

Tampa Services, Inc. DBA Pacesetter Personnel Services was chosen as a Vendor for Bid 1
I-D-140F (Temporary Employment Services For The South East Florida Governmental
Purchasing Group).

Currently our Bill Rate for the Custodian & Maintenance Worker Positions were based on the
current Florida Minimum Wage of \$7.93 per hour with a 42% Mark-Up (Bill Rate for
Custodian \$11.26 per hour & Bill Rate for Maintenance Worker: \$11.26 per hour).

As you are aware the State of Florida will increase their Minimum Wage as of January 1, 2015 to
\$8.053 per hour.

We are request that we be allowed to increase our Minimum Wage positions (Custodian
& Maintenance Worker) to the new, mandatory Florida Minimum Wage as of January 1,
2015.

When the South East Florida Governmental Purchasing Group) approves the increase the result
will be Custodian & Maintenance Worker Positions will have a Pay Rate of \$8.05 per hour with
a 42% Mark-Up (Bill Rate of \$11.43 per hour).

Please advise if this acceptable to the South East Florida Governmental Purchasing Group.

Sincerely,

A handwritten signature in black ink, appearing to read "Larry E. Kosta". The signature is fluid and cursive, with a long horizontal line extending to the right.

Larry E. Kosta, Vice President of Government Relations
Tampa Service Company, Inc.
120 Mountain Laurel Way
Austin, Texas
120 Mountain Laurel Way
Austin, Texas 78737
(512)474-4481
lkosta@pps.com